

B&T accounts that were serviced out of the NJ warehouse will be serviced out of GA and accounts serviced out of NV will now be serviced out of IL. When making your suggested order quantities on the buy report, add the suggested quantity for NV to IL and add the suggested quantity for NJ to GA and zero out the suggested quantities for NV and NJ.

There is a new step to the buy report process that sends the buy report to a 'New Book Buys' database where sales by channel will be added to the comp titles to help the buyer adjust the suggested buy quantity to cover anticipated sales to the Public and Academic library channels. The buyer will retrieve the buy report from the database and make adjustments as indicated by the sales by channel that was added to the comp titles. (For many categories B&T initial demand and sales was predominately to the Public and Academic library markets and no adjustments to the suggested quantities are required).

Sending the buy report:

If you send the buy report directly from Pub Alley it will automatically be sent to the New Book Buys database.

If you send the buy report to yourself to check prices and discounts before forwarding (preferred) please cc newbookbuys@baker-taylor.com when forwarding so the buy report is added to the database.

The buyer will retrieve the buy report from the new book buys database. Please include your publishing company name in the buy report. The buyer will not be able to find your buy report in the database if you do not include your publisher name and the season or publication month & year span.

From Lorraine Ferry, Merchandising Manager, Academic & Higher Education
10/25/19